

Message Text

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51

ACTION EB-11

INFO OCT-01 ARA-16 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00

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FM AMEMBASSY BRIDGETOWN

TO SECSTATE WASHDC IMMEDIATE 7656

INFO AMEMBASSY GEORGETOWN

AMEMBASSY KINGSTON

AMEMBASSY LONDON

AMEMBASSY PORT OF SPAIN

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E.O. 11652: N/A

TAGS: ETRN EAIR BB AC

SUBJ: CIVAIR: SHORT-TERM LEASE IN LIFE OF LIAT

1. LOCAL BRITISH SOURCES DISCLOSED TO EMBOFF AUG 20 THAT WEST INDIES MINISTERIAL DELEGATION NOW IN LONDON FOR TALKS ON LIAT AND HMG HAD AGREED ON PLAN TO KEEP LIAT GOING AT LEAST THROUGH SEPT. PLAN INCLUDES A LINE OF CREDIT FROM BARCLAY'S BANK TO BE GUARANTEED BY GOVERNMENTS OF GRENADA AND ASSOCIATED STATES, FURTHER BACKED UP AS NECESSARY BY POUNDS 220,000 OF HMG CARIBBEAN AID FUNDS.

2. LIAT ISSUED INTERNAL CIRCULAR TO ITS EMPLOYEES AUG 20 WITH GIST OF ABOVE AND DISCLOSED THAT UK FIRM OF COOPERS AND LYBRAND HAD BEEN RETAINED AS SPECIAL ADVISORS TO CARIBBEAN GOVERNMENTS CONCERNED IN NEGOTIATIONS FOR ACQUISITION OF LIAT'S ASSETS AND FOR FORMULATION OF LONG TERM FINANCIAL AND MANAGERIAL PLANS FOR INTRA-REGIONAL AIRLINE. LIAT MEMO, NOTING THAT "ALL HURDLES HAVE NOT YET BEEN CLEARED" AND THAT LIAT WOULD BE UNDER CLOSE SCRUTINY FOR NEXT FEW WEEKS, URGED EMPLOYEES TO FOLLOW ESTABLISHED STANDARDS AND PROCEDURES FOR EFFICIENT
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OPERATION. MEMO DECLARED THAT "MANAGEMENT HAS FULL CONFIDENCE

THAT WITH COOPERATION OF ... STAFF, OUR OPERATION'S FUTURE WILL BE SAFEGUARDED."

3. ST KITTS PREMIER ROBERT BRADSHAW DECLARED IN TV BROADCAST THAT COURT LINE COLLAPSE HAD THROWN REGIONAL PLAN FOR LIAT "INTO TAILSPIN." CLAIMING THAT NONE OF ASSOCIATED STATES HAD SUFFICIENT FUNDS TO KEEP LIAT GOING, BRADSHAW SAID SOMEONE ELSE WOULD HAVE TO STEP IN FINANCIALLY TO KEEP AIRLINE FLYING. BRADSHAW DISCLOSED THAT WEST INDIES ASSOCIATED STATES HAD MET ON AUG 12 IN ANTIGUA IN AN EFFORT TO DEAL WITH LIAT PROBLEM AND HAD AGREED ON PLAN CONSISTING OF FOLLOWING STEPS:

A) REQUEST HMG TO GUARANTEE LIAT LOSSES FOR SPECIFIC PERIOD TO PERMIT FEASIBILITY STUDY OF TYPE AIR SERVICE AREA NEEDED.

B) AUDITOR SURVEY OF LIAT FINANCIAL AND MANAGEMENT POSITIONS.

C) INITIATE DISCUSSIONS AMONG REGIONAL GOVERNMENTS FOR LIAT CONTINUATION WITH BWIA AND OTHER AIRLINES PROVIDING TRUNK SERVICES THROUGH ISLANDS.

4. BRIEF GENERAL STATEMENT BY CANADIAN OFFICIAL AT MONTSERRAT RE CANADA'S INTERESTS IN CARIBBEAN HAS BEEN TAKEN BY MONTSERRAT GOVT AS OFFER OF AVIATION ASSISTANCE AND "MONTSERRAT MIRROR" HAD CALLED ON REGION TO RESPOND TO CANADIAN "OFFER." CANADIANS INFORM US THAT THEY MAY BE WILLING TO GIVE TECHNICAL AND MANAGERIAL (NOT DIRECT FINANCIAL) ASSISTANCE AND THAT AIR CANADA MAY EVEN BE WILLING TO BECOME MORE DEEPLY INVOLVED IN REGIONAL AVIATION. BUT THEY MAINTAIN THAT GOC IS NOT RPT NOT ABOUT TO BECOME INVOLVED IN PROVIDING SHORT-TERM FINANCING FOR LIAT NOR IN SUBSIDIZING AN UPROFITABLE OPERATION. CANADIANS, WHO HAVE NOT YET RECEIVED REQUEST FOR ASSISTANCE FROM REGIONAL GOVERNMENTS, SAY THAT THEY WILL NOT HELP OUT UNTIL LATTER COME UP WITH FEASIBLE PLAN AND INDICATE THEIR WILLINGNESS TO SUPPORT A VIABLE AIR OPERATION SCHEME.

5. COMMENT: BRITISH HAVE MADE IT CLEAR THAT THEY ARE ONLY WILLING TO HELP OUT DURING LIAT'S PERIOD OF ADJUSTMENT AND THAT THEY HAVE NO INTENTION OF BECOMING INVOLVED IN OPEN-ENDED SUBSIDY OPERATION. PRESUMABLY EXACT SHAPE OF ANY NEW AIR LIMITED OFFICIAL USE

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SERVICE OPERATION WILL NOT BE KNOWN UNTIL UK EXPERTS MAKE THEIR REPORT ON LIAT'S FINANCIAL/MANAGEMENT AND OPERATIONAL SITUATION. UNLESS LARGER REGIONAL COUNTRIES (I.E. BARBADOS AND TRINIDAD/ TOBAGO) PLAY MORE ACTIVE ROLE, SOME FORM OF EXTERNAL HELP WOULD APPEAR TO BE ONLY SOLUTION. AIR CANADA, WE UNDERSTAND, WAS EXTREMELY INTERESTED IN COMING INTO AREA BUT WANTED NO PART OF LIAT DEBT. IT APPEARS THAT LIAT WILL KEEP FLYING, AT LEAST FOR TIME BEING, BUT SHAPE OF FUTURE ARRANGEMENTS ARE UNCLEAR

AT THIS POINT.
SIMMS

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